### Afentra<sup>1</sup>

## AFRICAN ENERGY TRANSITION

G-Force Capital Investor Evening 25 July 2023

Afentra plc

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### **Afentra Corporate Formation**

Foundation and road to success

ENERGY	Afentra							
PLC Feb-Mar 2021	Apr-May 2021	Apr & July 2022	August 2022	July 2023				
New leadership & owners	Re-brand & official launch	Foundational transactions	Re-admission to AIM	3 <sup>rd</sup> production deal				
Feb-Mar 2021       Apr-May 2021       Apr & July 202         New leadership & owners       Apr-May 2021       Apr & July 202         (i) P.McDade & I.Cloke appointed executive directors       Re-brand & official launch       Foundational transactions         (ii) P.McDade & I.Cloke appointed executive directors       Implementing a new, buy-and-build strategy to capitalise on opportunities resulting from the accelerating energy transition on the African continent       Signed SPAs with or asset offshal and I. Magola, constitu a Reverse taked	🗲 Sonangol	Publication of	AZULE					
(44.89% of issued shares) with	to capitalise on opportunities resulting	Signed SPAs with Sonangol and INA	Admission Document; resumption of trading on AIM	Signed SPA to acquire Azule Energy's interests in Blocks 3/05 and				
appointed Chairman and NED,	energy transition on the	for assets offshore Angola, constituting a Reverse takeover (Rule 14, AIM Rules)		3/05A. Amended SPA with Sonangol for Block 3/05 acquisition.				
Afentra Management	:							

### Joined 2021



CTEDI INIC

Paul McDade Chief Executive Officer 35 years in international oil & gas

ConocoPhillips



Chief Operating Officer ConocoPhillips >25 years in international oil & gas





Anastasia Deulina Chief Financial Officer >20 years in global, tier-1 financial institutions and energy corporates



Afentra was formed to deliver this balance and create significant value for shareholders.

#### Afentra's founding principles (April 2021)

The Global Energy Transition will take time.

ΔŢ

Hydrocarbons are part of the transition and will continue to remain important in the overall energy mix.

It is vitally important that we **responsibly** manage what has already been found.



The socio-economic impact of the energy transition needs to be considered alongside the climate impact.

### **Strengthened Board and Team**

Deep experience and expertise across Africa



 Paul McDade

 Chief Executive Officer

 Joined 2021

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Paul's 35 years within the international Oil & Gas business has provided him with a rich and diverse set of relevant experiences. From his early international experience in challenging operational, social, security and safety environments, to his 19 years as COO and then CEO of Tullow Oil, he has essential first-hand experience of what is required to build a successful African-focused, responsible oil & gas company. His strong focus on delivering stakeholder value, shared prosperity, environmental performance and strong governance, coupled with his understanding of the role that Oil & Gas has to play in both the global and African energy transitions, makes him the ideal leader to deliver Afentra's ambitious growth strategy, a company that will have stakeholder objectives and ESG embedded at its core.



Lan Cloke Chief Operating Officer Joined 2021 ExconMobil

lan has over 25 years experience of working in international Oil & Gas with a proven track record of delivering operational, technical and commercial results. His focus and background of deploying innovative technologies across global upstream has delivered significant value for all stakeholders. As EVP at Tullow Oil, he led multi-cultural and diverse teams delivering operations safely and at pace across Africa and South America, from remote onshore to ultra deepwater effectively managing risk and social environmental sensitivities whilst embedding strong financial discipline. He has first-hand experience in making a difference in countries having discovered and delivered commercial oil & gas in Uganda, Kenya and Guyana. Having lived and travelled throughout Africa, he has enjoyed the full spectrum of life and business on the continent, making him an ideal founding partner and COO of Afentra.



 Anastasia Deulina

 Chief Financial Officer

 Joined 2021

 Joined 2021

 Goldman

 FinstReserve

 Flowstream

Anastasia's multicultural upbringing and over 20 years of working in the energy sector within global, tier-1 investment banks, private equity and corporates has given her extensive experience in strategy development, deal origination, structuring and execution, M&A and business transformation. Her primary focus is always on driving sustainable business growth that has a visible positive impact on the bottom-line. This, along with her significant prior board experience, both as a NED and committee member, and her strong global business development and financial network means that Anastasia provides expert leadership as Afentra's CFO.



Jeffrey MacDonald Chairman

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Joined 2021

FIRSTRESERVE ConcoPhillips

CALEDONIA HIGHLAND

OIL & GAS ENERGY LTD.
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Jeffrey MacDonald was a former managing director with private equity firm, First Reserve, with responsibility for investment origination, structuring, execution, monitoring and exit strategy, with particular emphasis on the oil & gas sector. Before joining First Reserve, he was a founder and CE of Caledonia Oil & Gas Ltd., a U.K-based exploration and production (E&P) firm, and a founding member and managing director of Highland Energy Ltd. Most recently he held the position of Interim CED and, prior to that, Non-Executive Director of Kris Energy





Gavin Wilson Non-Executive Director Joined 2021 APetroTal RAB carrier

MERIDIAN

cg/

Gavin Wilson has held the position of Investment Director at Meridian Capital Limited, a Hong Kong based international investment firm, for over a decade, managing an Oil & Gas portfolio focused on world-class assets in emerging markets. Mr Wilson founded and managed, for over seven years, two successful investment funds - RAB Energy and RAB Octane. Previously he was Managing Partner of Canaccord Capital London's Oil & Gas division, responsible for Sales and Corporate Brokering/Finance.





Thierry Tanoh Non-Executive Director



Thierry Tanoh is an experienced senior director with global experience, a strong track record in both public and private sectors and has held senior positions within African Government ministries. Relevant experience includes various roles within International Finance Corporation (IFC) as Vice President within the Senior Executive Team and a member of IFC's credit committee based in Washington. and Director of Sub-Saharan Africa based in Johannesburg. Following 12 years with IFC, Mr Tanoh was appointed as CEO of Ecobank Group, a pan-African banking conglomerate with banking operations in 33 African countries. Following his departure in 2014, Mr Tanoh was appointed a member of the office of the President of the Republic of Cote d'Ivoire. serving initially as Minister, Deputy Chief of Staff before being appointed as Minister for Oil, Energy and Renewable Energies between 2017-18.

Afentra plc

### **Azule SPA and Sonangol Acquisition Update**

Combination of transactions builds a material position in both Blocks 3/05 and 3/05A

#### Azule SPA, 19 July 2023

- Attractive incremental acquisition increasing Afentra's interests in Blocks 3/05 (+12%) and 3/05A (+16%)<sup>1</sup>
- Total consideration of up to \$84.5m, split \$48.5m upfront and up to \$36m in contingent payments<sup>2</sup>
- Deal funded through agreed capacity within debt facilities<sup>3</sup> and existing cash on balance sheet
- Low entry cost ~\$3.7/bbl and access to a further ~7 mmbbls of 2C resources in Block 3/05A<sup>4</sup>
- Positive asset economics from higher associated cost pool & improved fiscal terms anticipated from 3/05 licence extension
- Effective date 31 October 2022
- Acquisition constitutes a RTO by AIM Rules suspending trading of Afentra shares until publication of Admission Document

#### Amended Sonangol Acquisition, 19 July 2023

- Acquiring a reduced working interest in Block 3/05, from 20% to 14%
- Ensures Sonangol's support for Azule transaction and an appropriate balance of equity interests in Block 3/05
- Firm and contingent considerations reduce to \$56m and up to \$35m, respectively (terms remaining unchanged)<sup>5</sup>
- Effective date 20 April 2022 (unchanged)

#### **Combined acquisitions**

- Increases Afentra interests to 30% in Block 3/05 and 21.33%<sup>1</sup> in Block 3/05A
- Increases net production to ~6 kbbl/d;<sup>6</sup> net 2P reserves to ~32 mmbbls; net 2C resources ~20 mmbbls<sup>4</sup>
- Completion of both acquisitions expected in Q4'23 following shareholder approval

Block	Post completion interests						
3/05	INA deal	Azule deal					
Sonangol (op.)	50%	36%	36%				
Afentra	4% —	→ 18%	→ 30%				
Maurel & Prom	20%	20%	20%				
etu energias	10%	10%	10%				
NIS Naftagas	4%	4%	4%				
Azule Energy	12%	12%	0%				

Block	Post completion interests						
3/05A <sup>1</sup>	INA deal	Azule deal					
Sonangol (op.)	33.33%	33.33%	33.33%				
Maurel & Prom	26.67%	26.67%	26.67%				
Afentra	5.33% -	→ 5.33% —	→ 21.33%				
etu energias	13.33%	13.33%	13.33%				
NIS Naftagas	5.33%	5.33%	5.33%				
Azule Energy	16.00%	16.00%	0%				

<sup>1</sup>Assumes that the default China Sonangol interests have been redistributed pro-rata amongst existing Partners, increasing Afentra's interest in Block 3/05A from 4% to 5.33% (post-INA) and from 16% to 21.33% (post-Azule) <sup>2</sup> Up to \$21m in contingent payments payable on a sliding scale above Brent price of \$75/bbl with an annual cap of \$7m over the years 2023, 2024 & 2025; and up to \$15m in contingent consideration linked to the successful future development of the Caco-Gazela and Punja discoveries (split \$7.5m equally), payable 1 year after first oil subject to a Brent price of \$75/bbl and production hurdles

<sup>3</sup> The RBL facility between Trafigura and Mauritius Commercial Bank has a limit of \$110m of which up to \$75m is available for the Sonangol and INA transactions and up to \$35m available for the Azule transaction

<sup>4</sup> Based on the Competent Persons Report on Block 3/05 effective 1 January 2023, estimating 2P reserves of 108 mmbbls (gross) and 2C resources of 43 mmbbls (gross). Block 3/05A 2C resources are based on an Afentra resource estimate effective 1 January 2022 of 33 mmbbls (gross).

<sup>5</sup> Firm and contingent considerations reducing from \$80m to \$56m and from up to \$35m to up to \$35m (capped at \$3.5m p.a. for an unchanged 10-year period commencing 1 January 2023 and oil price hurdle of \$65/bbl) <sup>6</sup> Including gross production currently being tested at the Gazela field on Block 3/05A of an additional 1,200 bbl/d

### Building a material position across both Blocks 3/05 and 3/05A

#### Acquisition structures for Block 3/05 and 3/05A transactions

Detailed acquisition structure (at SPA)		INA		Sonangol <sup>2</sup>		Azule		Aggregate	
		BI. 3/05	BI. 3/05A	BI. 3/05	BI. 3/05A	BI. 3/05	BI. 3/05A	BI. 3/05	BI. 3/05A
Working interest acquired		4% 5.33% <sup>1</sup>		14%	0%	12%	16% <sup>1</sup>	30%	21.33% <sup>1</sup>
Effective date		30-Sep-21		20-Apr-22		31-Oct-22		-	
Completion date (expected)		05-M	ay-23	y-23 (Q4 2023)		(Q4 2023)		(Q4 2023)	
Initial consideration	\$m	9	3	56	-	47.5	1	112.5	4
Licence extension payment	\$m	10 <sup>3</sup>	-	-	-	-	-	10	-
Brent price linked contingent payment	\$m	Up to 6 <sup>4</sup>	-	Up to $35^5$	-	Up to 21 <sup>6</sup>	-	Up to 62	-
Future developments linked contingent payment	\$m	-	57	-	-		Up to 15 <sup>8</sup>	-	Up to 20
Total Consideration	\$m	Up to 25	Up to 8	Up to 91	-	Up to 68.5	Up to 16	Up to 184.5	Up to 24

<sup>1</sup> Assumes that the default China Sonangol interests have been redistributed pro-rata amongst existing Partners, increasing Afentra's interest in Block 3/05A from 4% to 5.33% (post-INA) and from 16% to 21.33% (post-Azule) <sup>2</sup> The Sonangol Acquisition also includes the acquisition of a 40% WI in exploration Block 23 for a consideration of \$0.5m

<sup>3</sup> Block 3/05 licence term was extended to 2040 on 17 May 2023 satisfying a condition precedent for the Sonangol Acquisition and triggering the contingent payment of \$10m to INA

<sup>4</sup> Payable as \$2m per annum, over 3 years, and paid as a 30% share of revenue upside above Brent price of \$65/bbl

<sup>5</sup> Payable as \$3.5m per annum over 10 years commencing 1 January 2023, subject to minimum Brent price of \$65/bbl and minimum annual production of 15,000 bbl/d

<sup>6</sup> Payable on a sliding scale above a Brent price of \$75/bbl with an annual cap of \$7m over the years 2023, 2024 & 2025

<sup>7</sup> Subject to successful development of existing discoveries and a minimum Brent price of \$65/bbl

<sup>8</sup> Payable 1 year from first oil date and split equally between Caco-Gazela and Punja (\$7.5m each), subject to annual average Brent price of US\$75/bbl and minimum average annual production of 5 kbbl/d from both fields

### **Attraction in acquiring Azule barrels**

#### **Comparison of Block 3/05 transactions**

Block 3/05 acquisition metrics		INA		Sonangol		Azule		0	
(at SPA)		Net WI	Per % WI	Net WI	Per % WI	Net WI Per % WI		Comments	
Working interest acquired		4%	1%	14%	1%	12% 1%		30% combined interest	
Effective date		30-S	ep-21	20-Apri	il-2022	2022 31-Oct-22		-	
Completion date		05-M	ay-23	Q4 2	023	Q4 2023		-	
Firm consideration	US\$m	19	4.75	56	4.00	47.5	3.96	Similar price per % WI across 3 deals	
Max. contingent consideration	US\$m	6 <sup>1</sup>	1.5	35 <sup>2</sup>	2.5	21 <sup>3</sup>	1.75	Azule lower on max contingent payment vs Sonangol	
Period of payment	years	З уе	ears	10 years		3 years		Shorter payment period for Azule interests	
Trigger price for contingents	US\$/bbl	\$65	/bbl	\$65/bbl \$75/bbl at incremental u of Brent price increase			Significantly higher oil price threshold for Azule interests vs Sonangol		
Threshold price triggering max contingent payment	US\$/bbl	30% reve	nue share	\$65/bbl		\$122/bbl		Much more price headroom for Azule to pay max contingent vs Sonangol bullet payment	
Cost pool	US\$m	-	~1.6x Sonangol <sup>4</sup>	-	-	-	~1.8x Sonangol <sup>4</sup>	Significant cost pool advantage for Azule	
Total Consideration	US\$m	Up to 25		Up to 91		Up to 68.5			

<sup>1</sup> Payable as US\$2m per annum, over 3 years, paid as a 30% share of revenue upside above Brent price of \$65/bbl

<sup>2</sup> Payable as US\$3.5m per annum over 10 years, subject to minimum Brent price of \$65/bbl and minimum annual production of 15,000 bbl/d

<sup>3</sup> Payable as US\$150k for each unit of Brent price increment above US\$75/bbl with an annual cap of US\$7m over the years 2023, 2024 & 2025, and requiring a minimum 1 lifting per year

<sup>4</sup> Ratio relative to Sonangol cost pool per % working interest

### **INA deal, completed May 2023**

#### Significant offset to completion costs with earned cash flow & stock at completion

#### **INA Transaction**

Block 3/05 (4%), Block 3/05A (5.33%)<sup>1</sup> – effective date 30 September 2021

Completion Date – 5 May 2023	\$ million
Upfront consideration	12.0
Working capital & interests <sup>2</sup>	4.8
Contingent consideration due	2.0
Asset cashflow contribution <sup>3</sup>	(1.8)
Net completion payment to INA	17.0
Licence extension payment <sup>4</sup>	10.0
Stock entitlement at completion 207,868 bbls	~16.65

 $^1$  Subject to final approval of the distribution of the China Sonangol International interest to remaining joint venture partners, Afentra's working interest in Block 3/05A (post-INA completion only) would increase from 4% to 5.33%

<sup>2</sup> Working capital adjustments and interest on consideration from effective date to completion date <sup>3</sup> Asset cashflow generation from effective date to completion, comprising crude oil sales less cash calls paid, excluding significant stock-in-tank inherited at completion

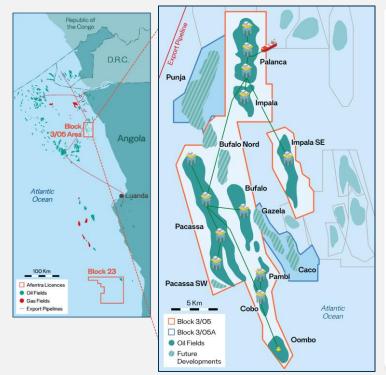
#### **Transaction status & funding**

- Transaction completion
  - Government approval received in January 2023
  - Completion documentation finalised on 5 May 2023
- Funding of \$27.0m net upfront consideration and escrow deposit
  - \$18.9m debt facilities
  - \$8.1m cash
- Further contingent payments
  - Up to \$4m over 2 years subject to oil price hurdles<sup>6</sup>
  - Up to \$5m subject to Block 3/05A future developments

- <sup>5</sup> Afentra share of stock-in-tank at 30 April 2023, valued at \$80/bbl on a pre-tax basis
- <sup>6</sup> Calculated as 30% share of revenue upside above Brent price of \$65/bbl with an annual cap of \$2m
- <sup>7</sup> Subject to development of existing discoveries and a minimum Brent price of \$65/bbl

<sup>&</sup>lt;sup>4</sup> Paid to INA on 17 May 2023 following Block 3/05 license extension approval

### **Operational Update: Blocks 3/05 and 3/05A**



#### Block 3/05 (Congo basin) - 30%<sup>1</sup>

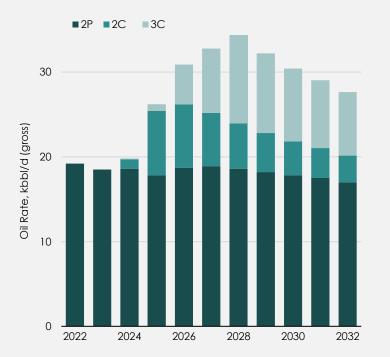
- June 2023 production averaged ~19,100 bbl/d
  - H1 2023 production averaged ~18,000 bbl/d compared to Q1'23 of 17,206 bbl/d, demonstrating the benefit of planned restoration works over Q1'23 in addition to the well intervention works underway, focusing on acid wash and stimulation across the Oombo, Pacassa, Palanca and Bufalo fields
  - Production uptime improved from 77% in Q1'23 to 87% in Q2'23
  - $\circ$  2P reserves of 108 mmbbls (gross) and 2C resources of 43 mmbbls (gross)<sup>3</sup>
- Key 2023/2024 activities:
  - $\circ$   $\,$  Water injection rates have increased, averaging ~38,000 bw/d in H1'23  $\,$
  - o Additional well perforations and installation of artificial lift
  - $\circ$   $\;$  Light well interventions ongoing with a further 30 interventions in next 18 months
  - o Ongoing investment in infrastructure to enhance reliability and uptime
  - A gas management workstream has commenced to examine a holistic solution for gas which could enable a material reduction of emissions in medium-to-long term

#### Block 3/05A (Congo basin) - 21.33%<sup>2,3</sup>

- Long-term testing continues at the Gazela field of an additional 1,200 bbl/d, enabling framing of potential development options
- Punja development concept meetings ongoing to frame opportunity
- 2C resources of 33 mmbbls (gross)<sup>3</sup>
- <sup>1</sup> Upon completion of the Azule and Sonangol transactions (adjusted working interest, July 2023), Afentra's working interest in Block 3/05 increases from 4% to 30%
- <sup>2</sup> Assumes the default China Sonangol interests have been redistributed pro-rata amongst existing Partners, increasing Afentra's interest in Block 3/05A from 4% to 5.33% (post-INA) and from 16% to 21.33% (post-Azule) <sup>3</sup> 2023 CPR estimated 1P/2P/3P of 72/108/145 mmbbls (gross) at 1.1.23 effective date. Caco-Gazela & Punja resources not included in 2023 CPR. Block 3/05A 2C resources of 33 mmbbls (gross) based on Afentra resource estimate effective 1 January 2022.

### **Capital is available for the right opportunities**

#### Block 3/05 Production Profile<sup>1</sup>



 $^1$  Production profile is based on ERCE CPR gross 2P, 2C & 3C estimates as at 01/04/2022  $^2$  1.35 bnbbls production to YE 22

Debt financing appetite from banks, traders, bond market

#### **\$110m RBL**

RBL and (\$30m) Working Capital facilities agreed with Trafigura and Mauritius Commercial Bank

#### Short payback on 2P production

<3 years at ~\$75/bbl on 2P production alone

#### Low-cost entry

**<\$4/2P bbl** 

gross 2P reserves of 108 mmbbls at 1/1/23 (per 2023 CPR) and \$122.5m combined upfront consideration Institutional equity appetite for accretive deals and high-calibre team with African track record

#### **Equity appetite**

Institutional equity (private/public), HNWIs, family offices across UK, Europe, US

### Stable, mature production with gettable upside

>3 billion barrels OIIP, 43% RF<sup>2</sup>

long life, low decline asset; extensive infrastructure, 8 fields

### Attractive asset breakeven economics

~\$35/bbl

### **Business Development**

Afentra is leveraging extensive regional experience and network to deliver significant value

#### **African Pipeline of Opportunities**

- Foothold established in Angola with initial acquisitions in Blocks 3/05 & 3/05A; long life production asset with low decline rate, material upside and future short-cycle developments
- Provides foundation for future growth and consolidation in Angola
- Similar scale & larger operated and non-operated opportunities onshore and offshore West Africa being evaluated
- Opportunity for new credible & responsible operators like Afentra to:
  - benefit from the more pragmatic narrative for a just and responsible transition; and
  - manage the oil & gas transition for the benefit of all stakeholders



LIFE OF DISCOVERED / DEVELOPED RESOURCES



>20 years

An ability to create significant value from an industry transition that has just commenced



Wood Mackenzie 2020

### **Delivering against a clear and focused strategy**

Building a material African independent

#### **ESTABLISHED**

#### brand and team

- Strategy built around helping Africa produce oil and gas responsibly, achieving scale through acquisition of production assets and discovered resources from the accelerating regional energy transition
- Robust governance structure and strengthened board of directors
- Strengthened organisation with recruitment of high calibre talent with history of identifying, assessing and acquiring high-quality assets

#### **SMART DEAL-MAKING**

#### structured attractively

- Three non-dilutive deals from a starting cash balance of \$40.8m at 30 June 2021
- Low entry cost with implied acquisition cost of <\$4/bbl<sup>1</sup> and short payback (~2-3 years at \$75/bbl)
- Quality production assets and discovered resources with low-cost upside, delivering material cashflow

 $^1$  Based on CPR 2P reserves of 108 mmbbls, effective 1/1/2023  $^2$  Including restricted funds of \$10.2m



#### RELATIONSHIPS

#### across West Africa, industry & capital markets

- Strengthened profile in industry as a credible counterparty of choice across West Africa focus region
- Regional network and experience enables efficient highgrading of M&A
- Supportive equity and debt capital markets through continuous engagement, providing access to capital to execute and guide on M&A strategy

#### **ROBUST FINANCIAL POSITION**

#### to grow both organically and inorganically

- Secured debt facilities with Mauritius Commercial Bank and Trafigura to fund transactions and working capital
- Low completion settlements through deal structuring (protecting downside) and strong cash flow foundation enabling organic and inorganic growth
- $\circ$  ~ Cash at 1 January 2023 of \$30.6m^{2}

#### **NEXT STEPS**

- Azule SPA signed
- placement of 10% transaction deposit
- Amended Sonangol SPA
- Shares suspended

19 July 2023

Publication of Admission Document anticipated early Q4'23

Shareholder vote post-publication of Admission Document

Governmental approvals and completion of transactions

# **Afentra**

Sustainable change

Uniquely positioned to capitalise on the African Energy Transition

1.

Significant hydrocarbon resource base in Africa with material M&A pipeline 2.

Gap in market for credible operators to facilitate safe and responsible transition



Proven team with significant experience of working in Africa 4.

Committed to responsible stewardship and positive stakeholder outcomes



African Energy Transition provides compelling investment opportunity